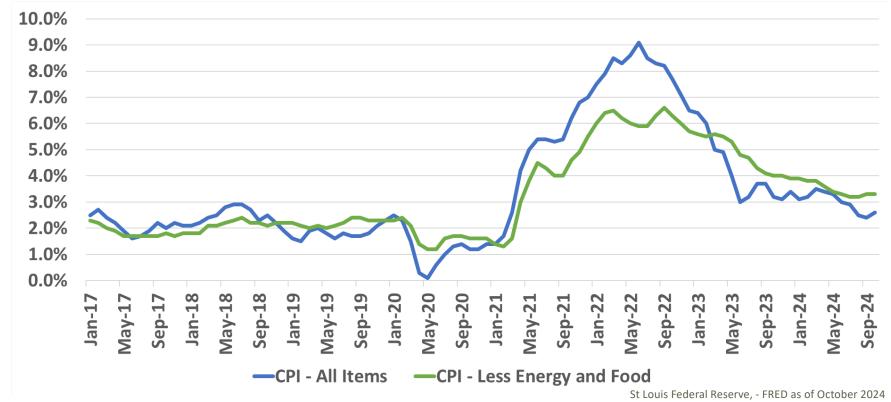


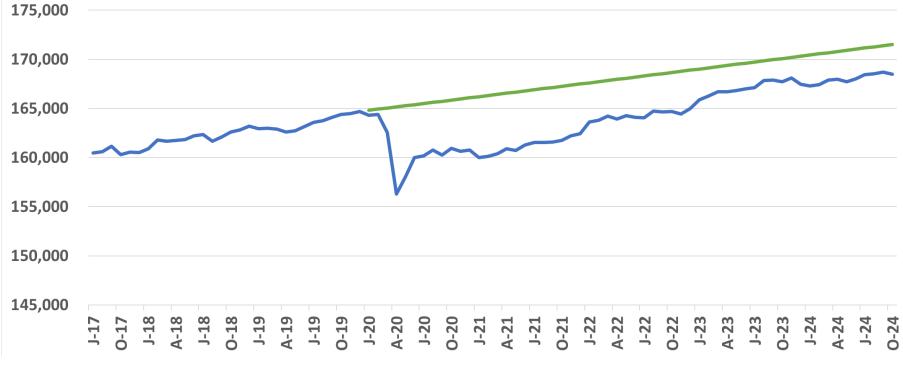
**GDP** is Still Growing

St Louis Federal Reserve, - FRED As of October 2024

#### Inflation has Slowed Significantly but Persisting

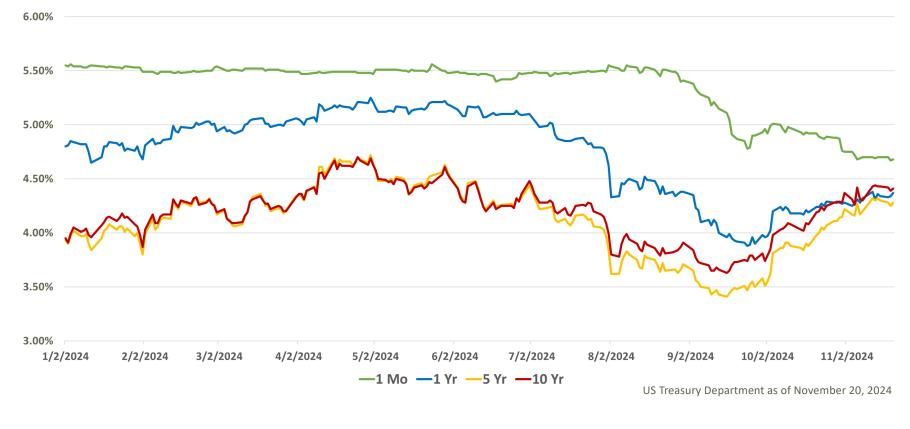


### Labor Force is Still Short 2.7 Million Workers....



St Louis Federal Reserve, - FRED As of October 2024

12/5/2024



### Short-Term Rates Falling, Long-Term Rising...

**12/**5/2024

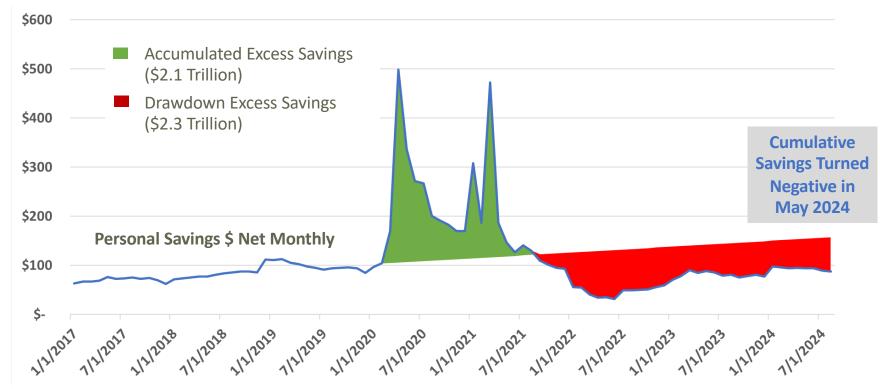
## The Tale of Two Economies

#### Change since January 1, 2020, to November 4, 2024

- CPI Inflation: +22.7%
- Wage Growth: +24.9%
- Consumer Spending: +34.1%
- Consumer Debt: +26.1%

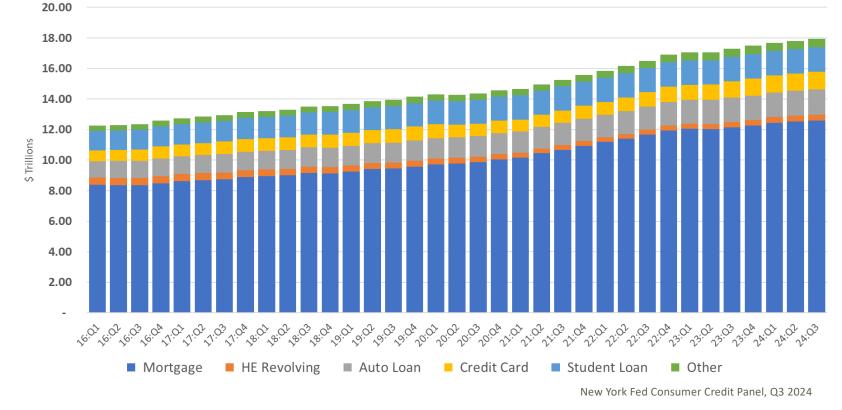
- Dow Jones Index: +49.7%
- S&P Index: +69.7%
- NASDAQ Index: +102%
- Case-Schiller National Home Price Index: +47%

## **Aggregate Personal Savings versus the Pre-Pandemic**

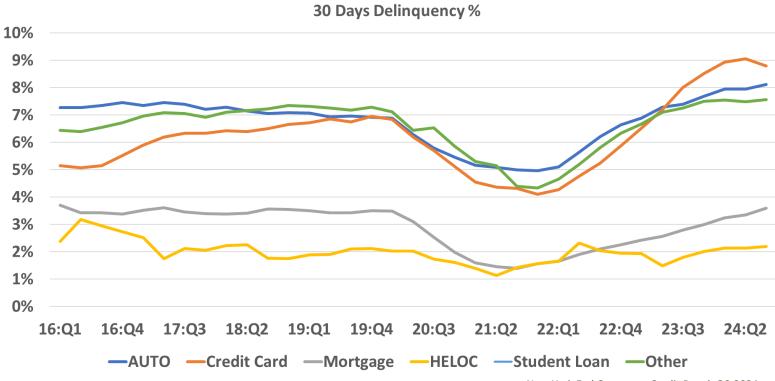


San Francisco Federal Reserve – Dwindling Pandemic Savings September 2024

## We added \$3.7T (26%) in Consumer Debt Since 2020

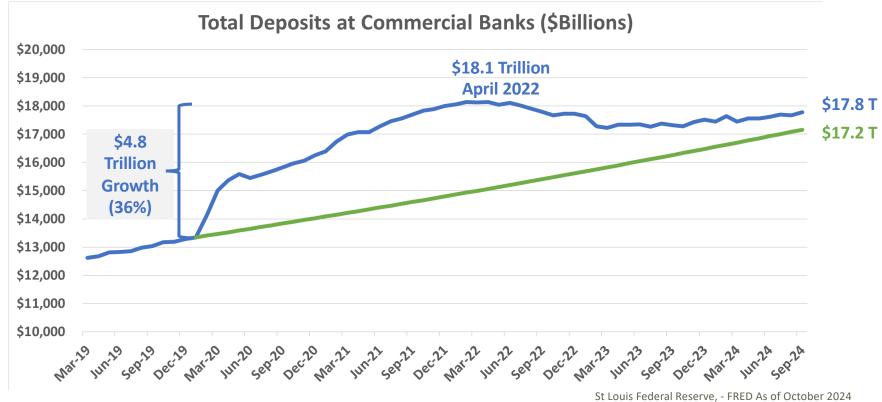


#### **Consumer Delinquencies are Accelerating....**



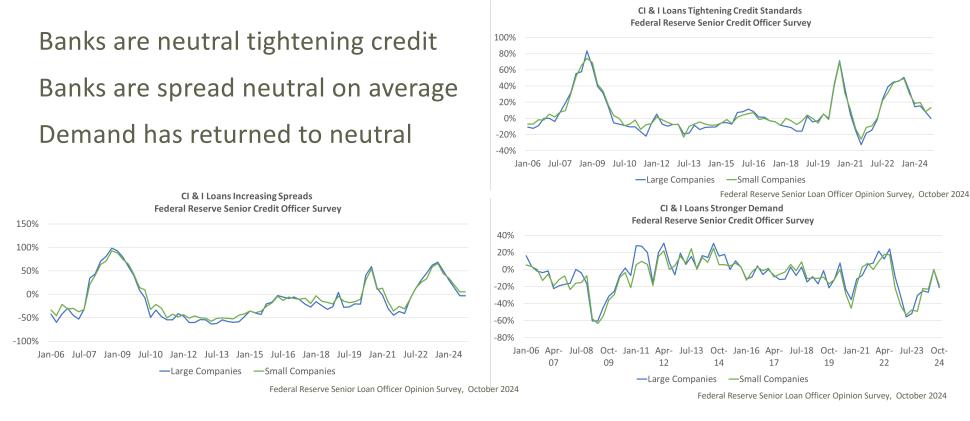
New York Fed Consumer Credit Panel, Q3 2024

#### **Deposits Have Stabilized**



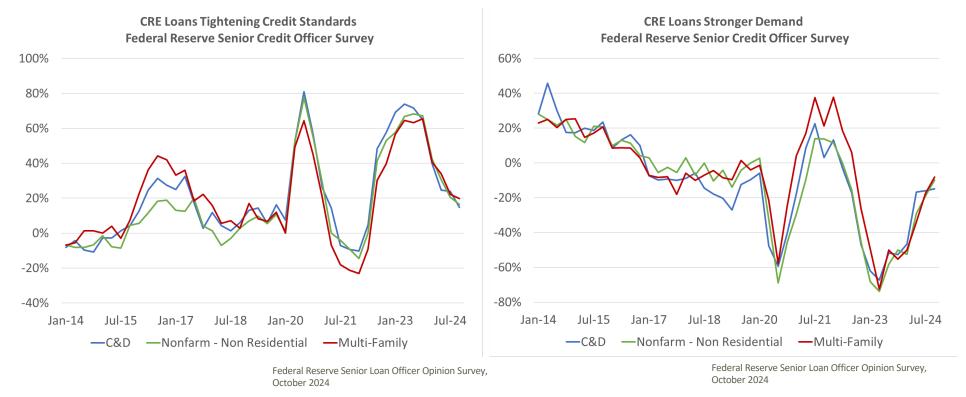
12/5/2024

## **C&I Lending has returned to Neutral**

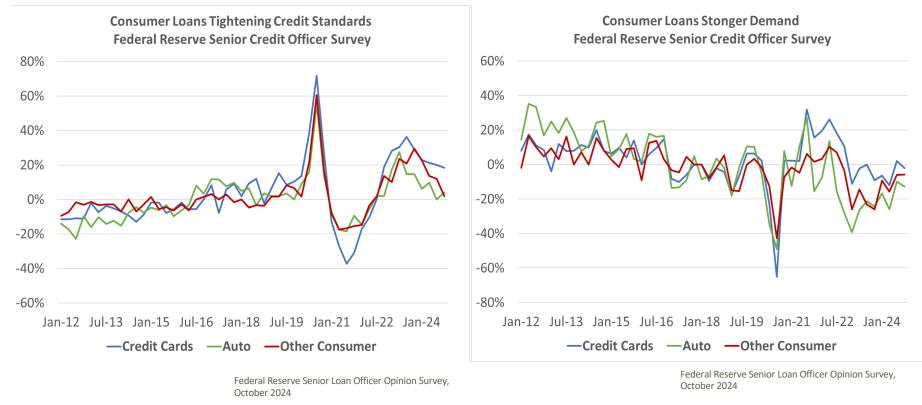


12/5/2024





## **Consumer Lending has Returned to Neutral**



# **Potential Impacts from Election**

- It's Early, What was Campaign Rhetoric and What is Policy?
- A more friendly M&A environment is Likely
- CFPB, FDIC, Federal Reserve, and OCC Leaders are appointed by the President. (Powell's term end May 2026)
- Slowdown of Basel Endgame due to leadership change
- A more friendly Crypto regulatory environment
- Short-Terms may not fall as far, long-term rates may rise
- Mostly we need to wait and see

## Summary

- Economy Still Growing
- Core Inflation is Persisting
- Labor Markets are Short of Workers
- Short-Term Rates Falling, Long Term Rates Growing
- Lower Wealth Consumers are Struggling,
- Commercial Deposits are Stabilizing
- Loan Demand is Returning